TRDG.

REFERRAL PARTNER SUMMARY

# Your clients' unpaid invoices, recovered. 10% of our fee to you.

If you work with small businesses, as an accountant, bookkeeper, finance broker or adviser, your clients often tell you first when a customer won't pay. Introduce them to us and we take the chasing off their hands, ethically and on a no recovery, no fee basis. For the first 12 months of each client you refer, we pay you 10% of everything we earn from them.

## What your clients get

### RECOVERY: NO RECOVERY, NO FEE

| | |
|---|---|
| 0 to 90 days overdue | **12%** |
| 91 to 180 days overdue | **18%** |
| 181 to 365 days overdue | **22%** |
| Over 365 days overdue | **25%** |

Commission on what we recover. Minimum £75 a case, taken from the recovered amount. Over £15,000: bespoke rates.

### OTHER SERVICES

| | |
|---|---|
| Letter Before Action, prepared for them to send | **£95** |
| Ongoing credit control retainer | **from £75 a month** |

Statutory interest and compensation under the Late Payment of Commercial Debts (Interest) Act 1998 added where the law allows.

## How referring works

**01 Join**
Ask for your own referral link at trdgcommercial.co.uk/referral-partners.

**02 Introduce your client**
Share your link, or email enquiries@trdgcommercial.co.uk with your client copied in.

**03 We do the work**
We check the case, agree terms and keep your client updated. Your relationship with them stays yours.

**04 You're paid**
10% of our commission when we're paid, or 10% of each monthly retainer fee, for 12 months from your client's first instruction. Paid by bank transfer, with a statement each time.

### WHO CAN REFER

UK limited companies and LLPs that work with small businesses, active on Companies House, with their own website and email, registered with us before introducing a client. No fee, minimum or exclusivity.

## Your professional rules

We never ask you to keep the arrangement from your client. Please check your own body's rules on referral fees. For example, the ICAEW Code of Ethics requires your client's explicit written consent before you keep a commission, AAT's Code requires your client's agreement once they know the amount, and ACCA and the NACFB require you to tell your client in writing. We confirm every introduction in writing and send a statement with each payment showing the client, what we earned and your 10%. You are welcome to use this line:

> "We have introduced you to TRDG Commercial Credit Management, a trading name of MM Corp Limited. If you instruct them, they will pay us 10% of the fees they earn from you in your first 12 months (for example, £60 on a £600 fee). It does not change what you pay them. We will tell you the amounts we receive. Please reply to confirm you are happy for us to keep this payment."

We pay only on fees we have actually received. Nothing is paid for an introduction alone.

Your client's fees are the same whether or not they were referred.

Business invoices only. We are not solicitors and don't issue claims: we prepare them for your client to issue, or refer to a solicitor.

**Questions, or a client to introduce?**
We reply within one working day.

enquiries@trdgcommercial.co.uk
www.trdgcommercial.co.uk/referral-partners

TRDG Commercial Credit Management is a trading name of MM Corp Limited, registered in England and Wales, company number 09564956. Registered office: 22 Westward Way, Harrow, England, HA3 0SE. Summary dated November 2026; fees as published at www.trdgcommercial.co.uk/services.